

The 2016 and 2036 Cowherd

Beef Improvement Federation
June 16, 2016
Manhattan, KS

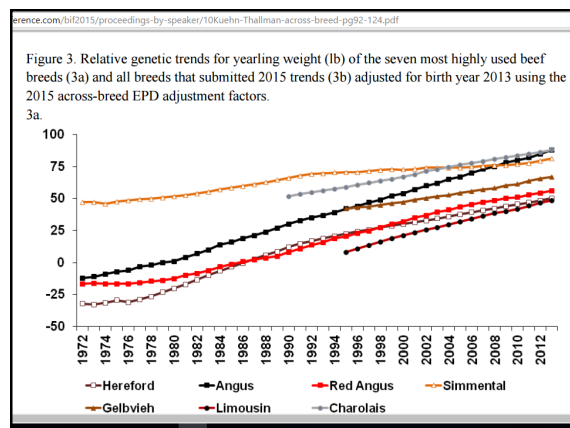
David Lalman, Damona Doye, Megan Rolf, Mike Brown,
Corbit Bayliff, Miles Redden, Adam McGee, Courtney Spencer

What we do and opportunities for 2036

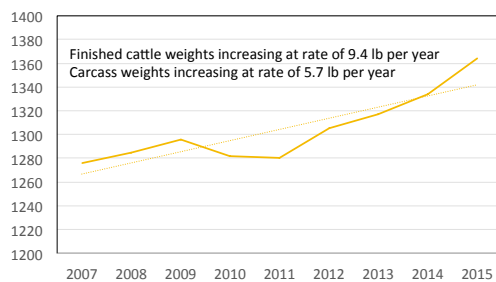


Post-weaning Perspective

Produce cattle with tremendous capacity for post-weaning growth and carcass weight



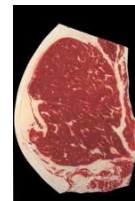
Finished Cattle Weights



Livestock Marketing Information Center, 2016

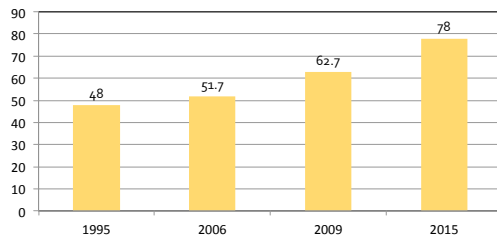
Post-weaning Perspective

Produce cattle with tremendous capacity for marbling



Beef quality

% Cattle Grading USDA Choice and Above



Livestock Marketing Information Center, 2016

Post-weaning Perspective

Cutability has declined marginally



Cutability

% of Federally Inspected

Yield Grade	1995	2015
1	12.6	6.7
2	45.3	33.8
3	34.2	46.7
4	7.1	11.1
5	0.8	1.8

Livestock Marketing Information Center, 2016

The commercial cow/calf segment (and the industry as a whole) has been progressive and responsive to the need for increased post-weaning phase performance and carcass quality

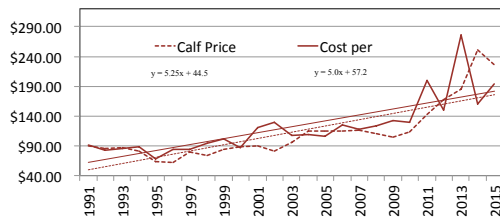
Cow/Calf Enterprise through Weaning



Profitability and Performance Data

- Kansas: Kansas Farm Management Association (KFMA)
Kevin Herbel
- North Dakota: Cow Herd Appraisal Performance Software (CHAPS)
Dr. Kris Ringwall
- New Mexico, Oklahoma, Texas: Standardized Performance Analysis (SPA)
Dr. Stan Bevers
- Upper Midwest (FINBIN), Center for Farm Financial Management, University of Minnesota

Cost vs Price Over Time, \$ / Cwt



Standardized Performance Analysis, Dr. Stan Bevers, Texas A&M

Profitability Differences

Pendell et al., 2015 (KFMA data)

- 79 operations with data from 2010 through 2014
- High profit 1/3 averaged **\$415** more net return per cow compared to low profit 1/3
- 32.2% difference due to gross income
 - Weaning weight
 - Weaning rate
 - Calf price
 - Cull cow income
- 67.8% difference due to reduced cost

Value vs Cost of Added Weaning Weight

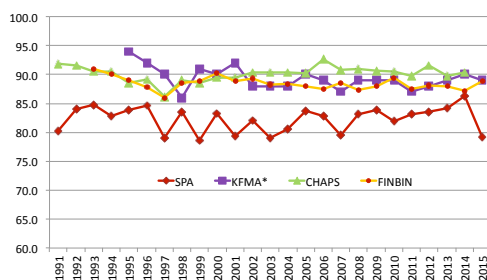
Pendell et al., 2015 (KFMA data)

- 1 lb of added weaning weight = \$0.86 added cost per cow
- If weaning rate = 86%, average cost per lb of added weaning weight = \$1.00
- 234 weekly sale reports (2010 – 2014) from Oklahoma National Stockyards for 550 to 650 lb calves indicated average value of added weight = \$85.90 ± 33.20

Reproduction



Weaning Rate in Commercial Cow/Calf Operations



Reproductive Losses*

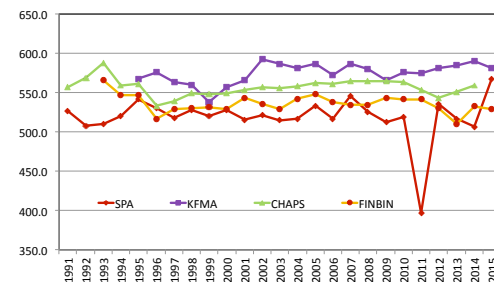
Item	Upper Midwest (FINBIN)	Southern Plains (SPA)	Average
Pregnancy	96.1	90.5	95.6
Pregnancy loss	2.2	3.0	2.6
Calf death loss	6.0	4.1	5.1
Weaning rate	87.9	83.4	85.7

*Five-year average from 2009 through 2013

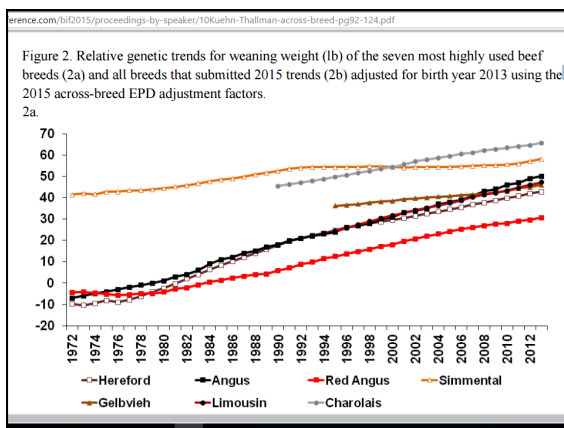
Weaning Weight



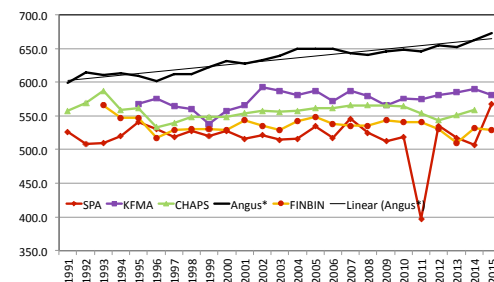
Weaning Weight in Commercial Cow/Calf Operations



*Angus = adjusted weights for bull calves

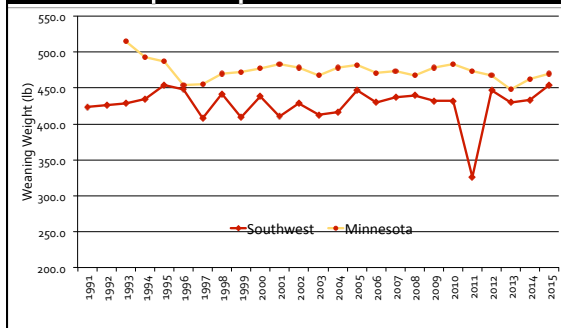


Weaning Weight in Commercial Cow/Calf Operations



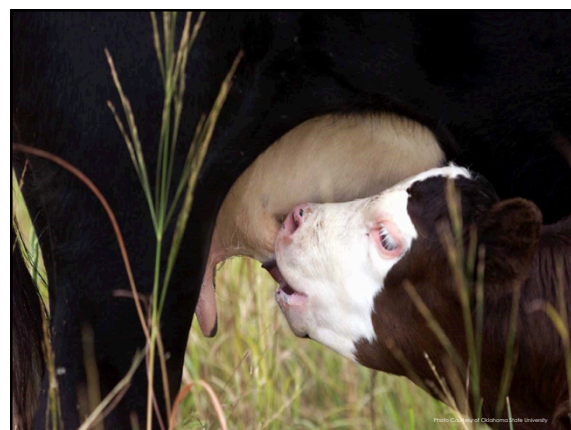
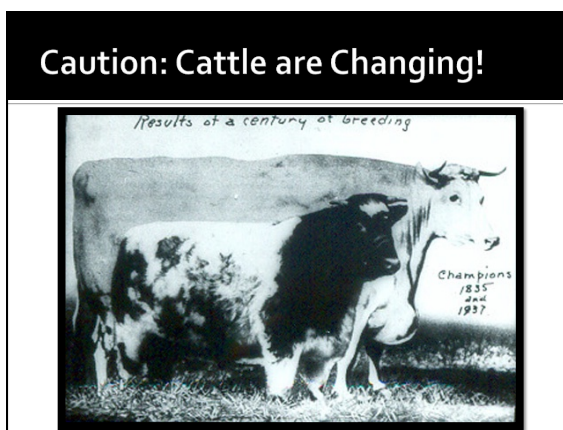
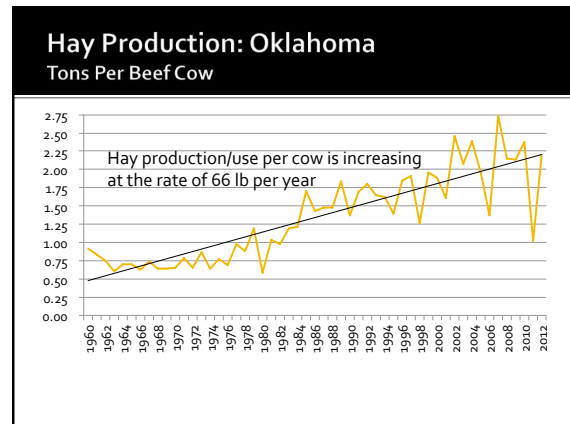
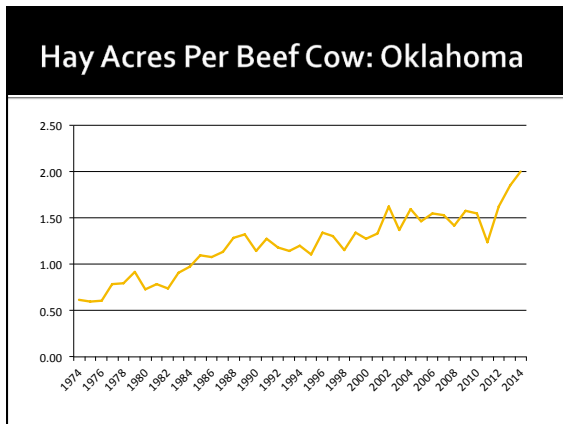
*Angus = adjusted weights for bull calves

Pounds Weaned per Exposed Female



Are cattle more forage efficient?





Efficiency and Milk

Bayliff, 2016

Diet Fed, lb (DM) / d	Kcal NE _m * (kg BW ^{0.75}) ⁻¹ · hd ⁻¹ · d ⁻¹	% NRC
17.6	118	67
21.8	138	82
26.0	154	96
29.3	172	107
31.7	187	112

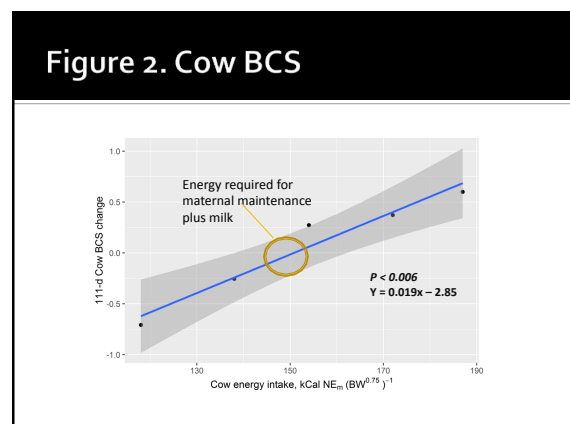


Figure 3. Milk production

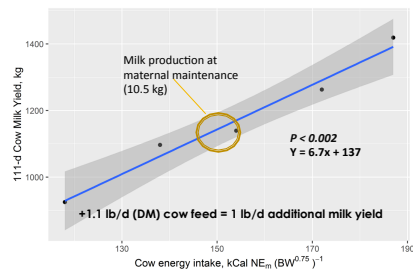
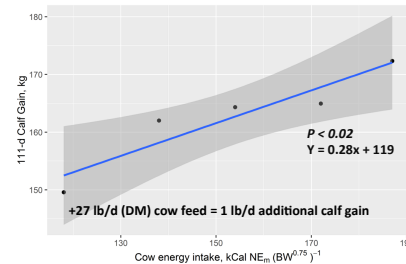
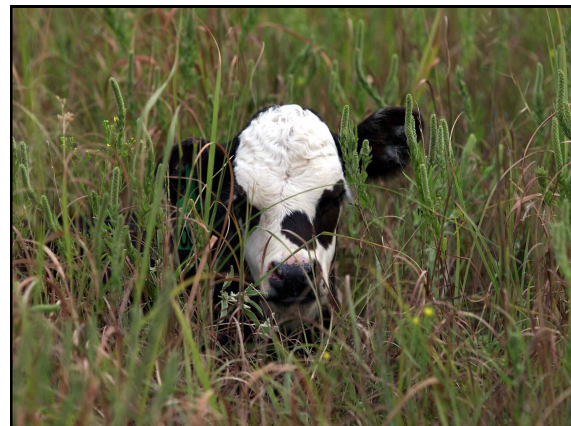


Figure 6: Calf BW gain

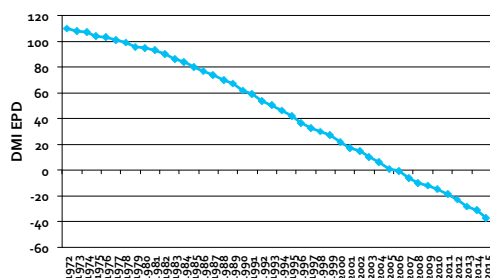


Summary

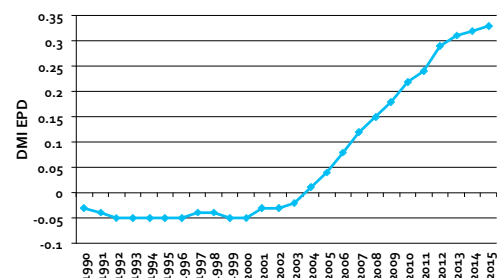
- Commercial cow/calf segment has contributed immensely to dramatic improvement in post-weaning performance
- In the meantime, there is no evidence that commercial cow efficiency has improved in a "sell at weaning" context
- More data is needed to determine if genetic capacity for weaning weight is limited by the environment on commercial operations (do indexes need to be adjusted?)
- More milk is not the answer
- Over the next 20 years, the commercial cow/calf segment should shift focus more toward minimizing cost rather than increasing production
 - Forage utilization efficiency
 - Improvement in fertility (especially in the South)
 - Reduced calf death loss (especially in the North)

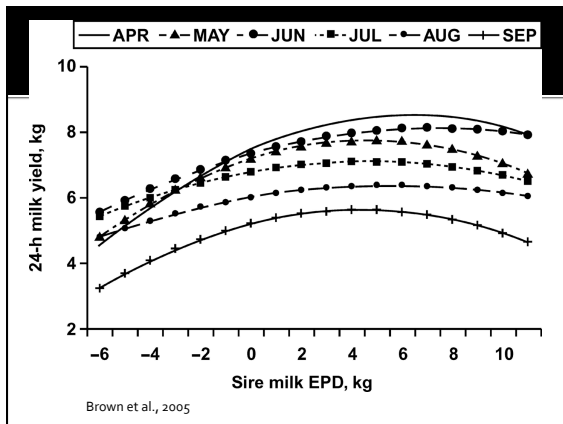


Genetic Trend For \$EN



Genetic Trend For Dry Matter Intake Angus





Increasing risk/frequency of cases where:

- a) forage resources limit the expression of genetic potential for milk
- b) production costs have increased because the “environment” has been artificially modified to fit the cows

SUSTAINED COW FERTILITY (SCF)

The Sustained Cow Fertility (SCF) results, reported in percentage units, are oriented such that larger breeding values reflect sires whose daughters calve annually for more years.